

## 1. Request for Quote (RFQ)

- **Manufacturing Company:** Sends specifications, blueprints, material requirements, and quantity to Kremin Inc.
- **Kremin Inc:** Reviews the specifications, checks availability of materials and capacity.

## 2. Quotation

- **Kremin Inc:** Prepares and sends a quote back to the manufacturing company, including price, lead time, and delivery terms.
- **Manufacturing Company:** Reviews the quote and places an order once approved.

## 3. Purchase Order (PO)

- **Manufacturing Company:** Issues a formal purchase order (PO) detailing the agreed terms (price, quantity, deadlines).
- **Kremin Inc:** Acknowledges the receipt of the PO and begins preparations for production.

## 4. Production

- **Kremin Inc:** Schedules and begins production based on the specifications provided. This may involve machining, assembly, or testing of parts as required.
- **Manufacturing Company:** May conduct periodic checks for progress, quality assurance, or adjustments during production.

## 5. Quality Control & Inspection

- **Kremin Inc:** Conducts internal quality inspections and measurements to ensure parts meet the required tolerances and specifications.
- **Manufacturing Company:** May perform an inspection or accept third-party inspection reports, depending on the agreement.

## 6. Delivery & Shipping

- **Kremin Inc:** Packs and ships the completed parts to the manufacturing company's designated location.
- **Manufacturing Company:** Receives the shipment and performs incoming quality checks to ensure parts meet standards.

## 7. Invoice & Payment

- **Kremin Inc:** Issues an invoice for the work performed, including any changes or additions agreed upon during production.
- **Manufacturing Company:** Processes the invoice and makes the payment per the agreed terms.